

Superyacht Legal Review

Yacht Transaction Summary

Typical Financing Structure

-US Model

Standalone/Asset Backed

Security & Personal Guaranty

-European Model

Private Banking Relationship

Additional Collateral and/or assets under management

Flag Issues

Flag of convenience

New developments in US Flag regulations

Maintaining Classification

Closing document review

Review of current transactions Global Market Review/Discussion

- Multi-Country transactions (Euro Purchase-ship to US)
- VAT Issues
- Leasing structures- Demise of
- Choice of Flag
- Customs Regulations-owner problem (Europe to Caribbean)
- Currency Issues- Know Your Customer